



Q2 2020 Analyst Meeting

21 August 2020

Agenda



- 1. 1H 2020 Consolidated Performance
- 2. Key Developments from Q2 2020 to Date
- 3. Subsidiaries' Performances
- 4. Consolidated Financial Position



CKP's 1H 2020 Consolidated Performance



| Consolidated Financial Performance Unit: Bt mn | | | | | | | Key Highlights | | |
|--|---------------------------|---------|---------|---------|-----------------|---------|-----------------|---|--|
| REV | ENUE | | | | (20.8%) YoY | | (24.0%) YoY | The decrease of Revenue in Q2 2020 and 1H 2020 were primarily due to lower-than-average water inflow at NN2, resulted in low electricity sales. | |
| _ | 2,312 | 2,002 | 2,109 | 1,762 | 1,831 | 4,730 | 3,593 | The decrease of EBITDA and NPAT in Q2 2020 and 1H 2020 were mainly from lower consolidated revenue and XPCL's share of loss recognition. | |
| EBI | FDA ⁽¹⁾ | | 62% | | (39.4%) YoY | 46% | (56.8%) ҮоҮ | Excluding Share of Loss from XPCL of Bt 99 mn, CKP's NPAT would be Bt 4 mn. | |
| EBITD/ Margi | | 39% | | 20% | 32% | 40% | 26% | | |
| | | | | | | 2,198 | | Revenue Breakdown Unit: Bt mn | |
| _ | 976 | 781 | 1,316 | 357 | 592 | 2,130 | 949 | Project Mgt, 2% Project Mgt, 2% Others, 6% Others, 7% | |
| Ν | PAT | | 24% | | (213.3%) YoY | | (294.7%) YoY | Solar, 1% Hydro, 38% Solar, 2% | |
| NPAT Margii | 4% | 2% | | (19%) | (5%) | 5% | (12%) | 1H 2019 1H 2020 | |
| wiargii | 84 | 33 | 512 | | (05) | 223 | | 4,730 3,593 | |
| | | | | (340) | (95) | | (434) | | |
| | Q2 2019 | Q3 2019 | Q4 2019 | Q1 2020 | Q2 2020 | 1H 2019 | 1H 2020 | Cogen, 53% Cogen, 68% | |

(1) Include Share of Profits from JVs and Associate Company





CKP: Expanded Credit Limit for Debentures Issuance

| Date of approval | : | Annual Ordinary General Meeting of Shareholders on 3 August 2020 |
|--------------------------|---|--|
| Previous credit limit | : | Not exceeding Baht 10,000 million |
| New credit limit | : | Not exceeding Baht 20,000 million |
| Objectives | : | Business expansion and backup liquidity |

CKP: Secured Bt 4,000 million Committed Facility from Financial Institution

management

Objectives : Business expansion and backup liquidity management



| NN2: | Secured Bt 1,000 million Committed Facility from Financial Institution | | | | | | | |
|------|--|---|-----------------------------|--|--|--|--|--|
| | Objectives | : | Backup liquidity management | | | | | |

NN2: Debenture Issuance Plan

| Tentative date | : | September 2020 |
|----------------|---|--|
| Туре | : | Institutional Investors / High Net Worth |
| Features | : | Unsecured, Unsubordinated |



XPCL: Full Production Capacity in August 2020

XPCL's electricity production reached 100% of capacity for the first time on 9 August 2020.

NN2: 1H 2020 Performance

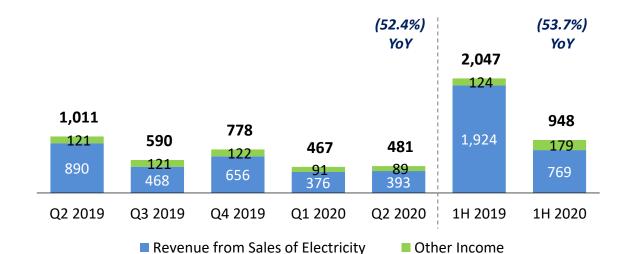


Total Revenue⁽¹⁾

Unit: Bt mn

Monthly Electricity Sales and Water Inflow

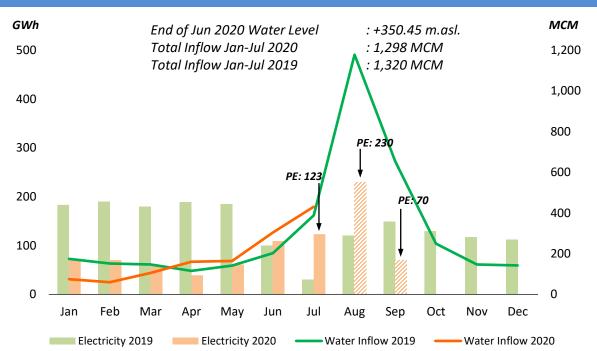
- Revenue in Q2 2020 and 1H 2020 decreased due to low water inflow.
- Water inflow in Q2 was higher Q-Q following more rain fall in Lao PDR.



Tariff Structure

| | | PE | Tariff | SE Tariff | EE Tariff |
|---------------------------------------|--------------|------------|---|------------|------------|
| Year | US\$/ kWh | Bt/ kWh | Total Bt equivalent ⁽²⁾ / kWh | Bt/ kWh | Bt/ kWh |
| 2011-2012 (IOD Period) | 0.02475 | 0.963 | 1.730 | 1.253 | 1.060 |
| 2013-2018 (First 6 years from COD) | 0.02475 | 0.965 | 1.732 | 1.255 | 1.062 |
| 2019 Onward | 0.02668 | 1.041 | 1.868 | 1.353 | 1.145 |

(1) SEAN's Consolidated Financial Statements; (2) Long-term exchange rate assumption = Baht 31 per US\$



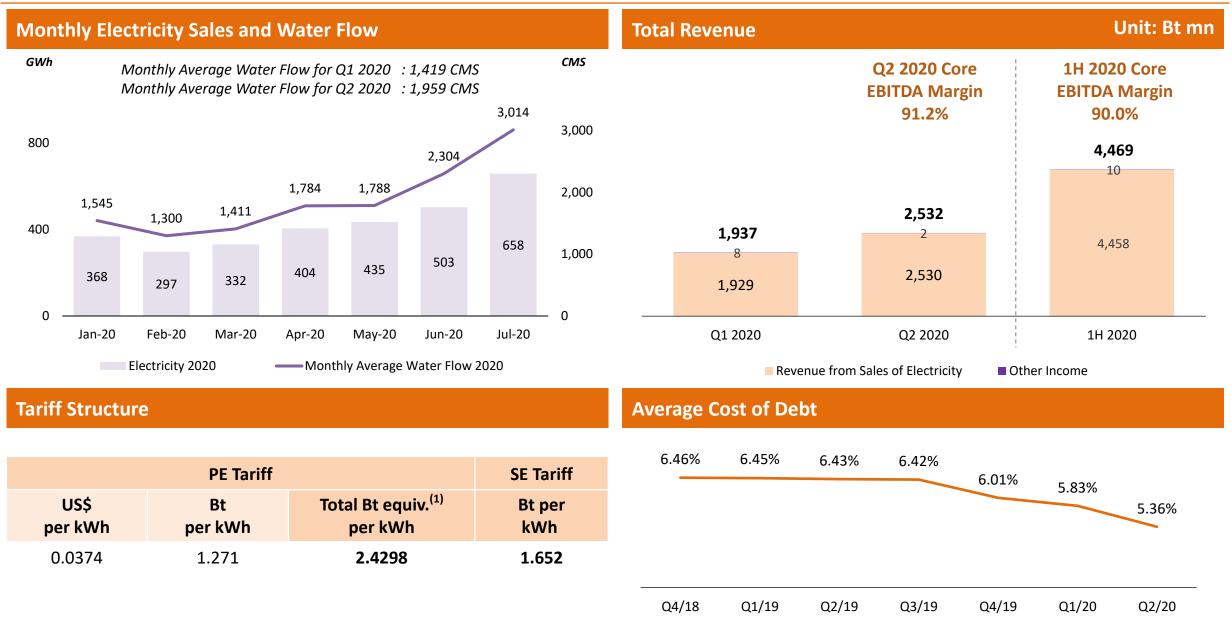
Electricity Sales Volume

Unit: GWh

| Components | Q2 2019 | Q3 2019 | Q4 2019 | Q1 2020 | Q2 2020 | 1H 2019 | 1H 2020 |
|------------|---------|---------|---------|---------|---------|---------|---------|
| PE | 473 | 299 | 352 | 200 | 209 | 1,023 | 409 |
| SE | - | - | 4 | - | - | - | - |
| EE | - | - | - | - | - | - | - |
| TE | - | - | 3 | - | - | 4 | - |
| Account-PE | - | - | - | - | - | - | - |
| Account-SE | - | - | - | - | - | - | - |
| Total | 473 | 299 | 359 | 200 | 209 | 1,027 | 409 |

XPCL: 1H 2020 Performance





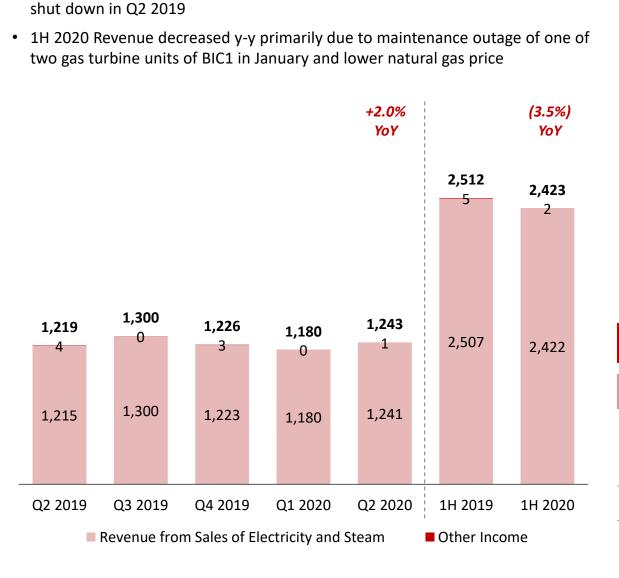
BIC: 1H 2020 Performance



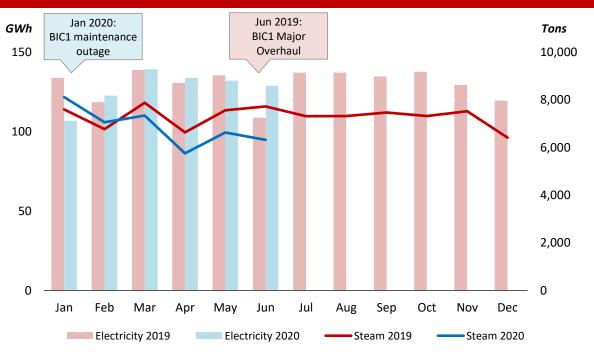
Total Revenue

Unit: Bt mn

Monthly Electricity and Steam Production



Q2 2020 Revenue increased y-y primarily due to the 15 days Major Overhaul



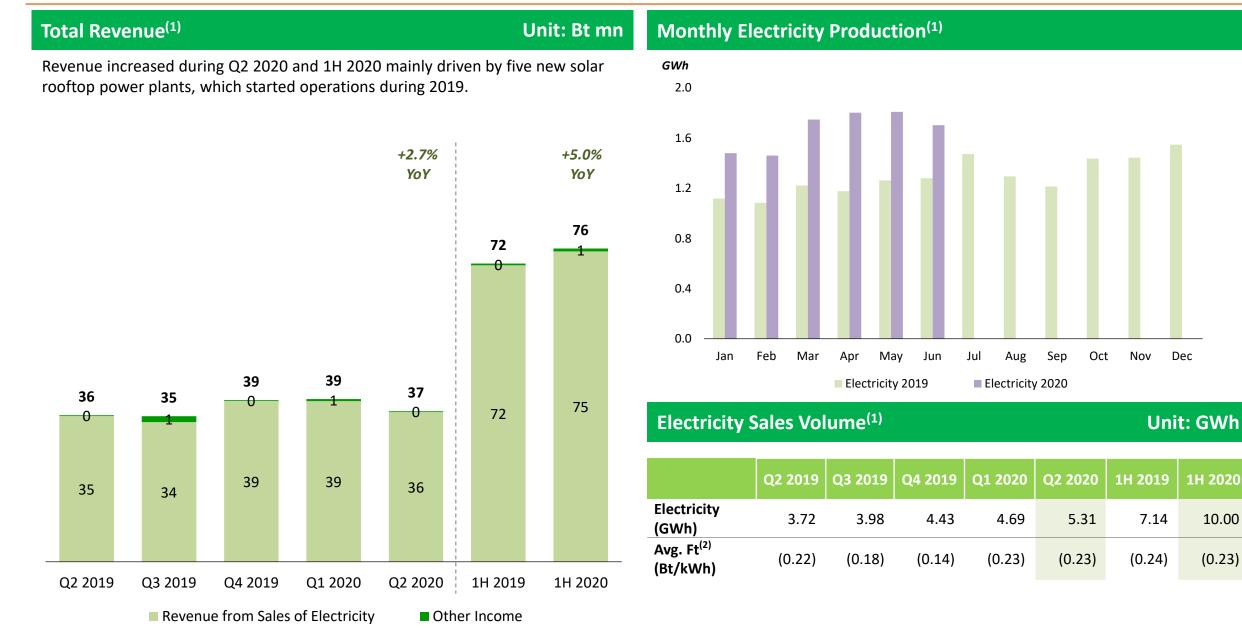
Electricity and Steam Sale Volume

Unit: GWh/Tons

| | Q2 2019 | Q3 2019 | Q4 2019 | Q1 2020 | Q2 2020 | 1H 2019 | 1H 2020 |
|----------------|---------|---------|---------|---------|---------|---------|---------|
| EGAT | 296 | 332 | 310 | 291 | 321 | 609 | 612 |
| IUs | 78 | 77 | 77 | 78 | 73 | 157 | 151 |
| Total (GWh) | 375 | 409 | 386 | 369 | 395 | 766 | 763 |
| Steam (Tons) | 21,911 | 22,095 | 21,243 | 22,504 | 18,698 | 44,148 | 41,202 |
| Avg. gas price | 275 | 269 | 266 | 267 | 261 | 278 | 264 |

BKC: 1H 2020 Performance





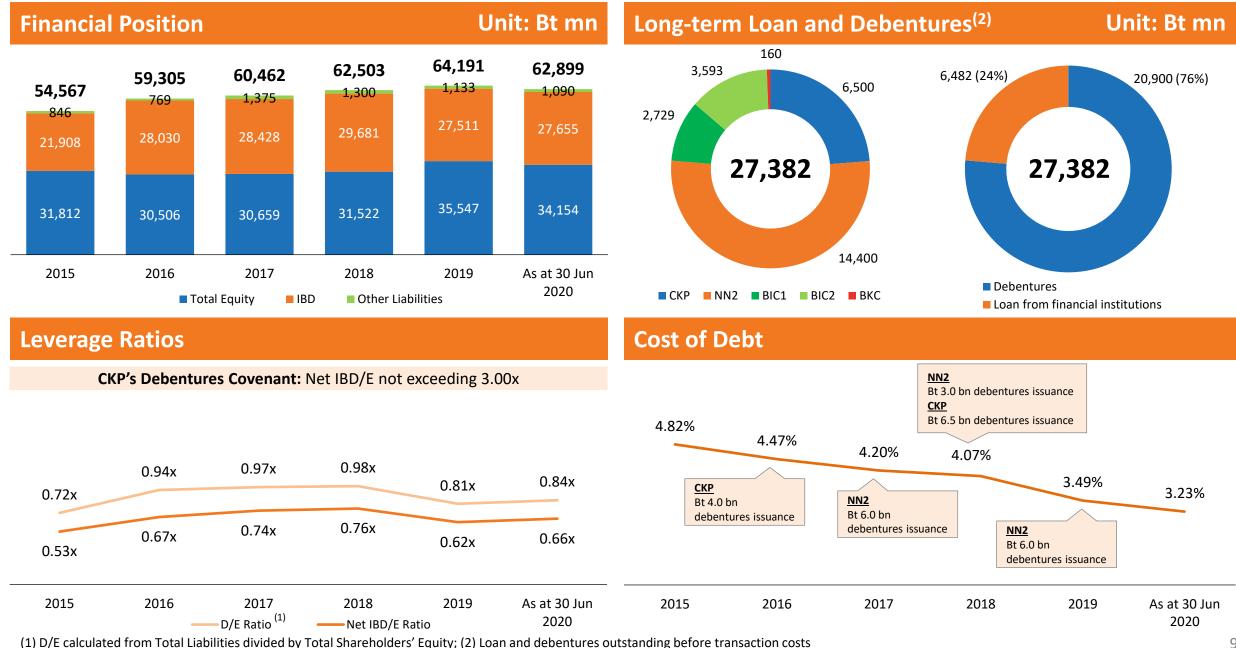
(1) Include Revenue and Electricity Sales of new solar rooftop power plants; (2) Wholesale Ft rate

10.00

(0.23)

Consolidated Financial Position





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Thank You



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