

#### Going Forward

CK POWER PUBLIC COMPANY LIMITED

Corporate Presentation March 2015

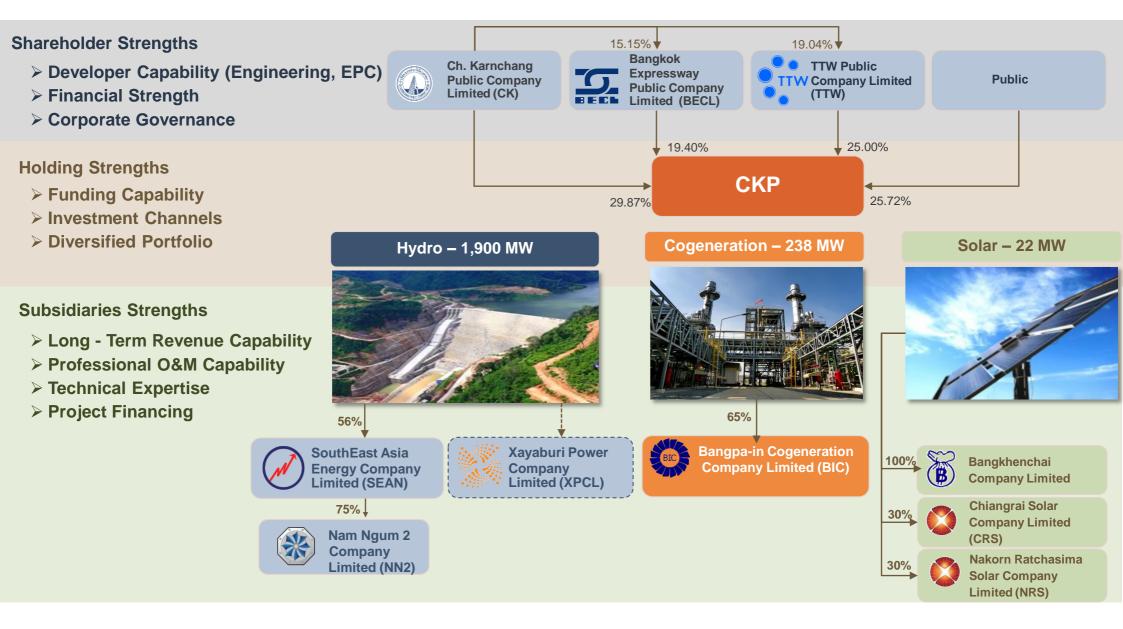




- Business Overview
- Financial Performance
- CKP Outlooks
- 2015 Highlights
- Xayaburi Acquisition



### **Business Overview : Comprehensive Capability & Synergy Power**





#### **Business Overview : Well Diversified Portfolio**

**Operating Capacity : 755 MW Contracted Capacity : 2,160 MW** 

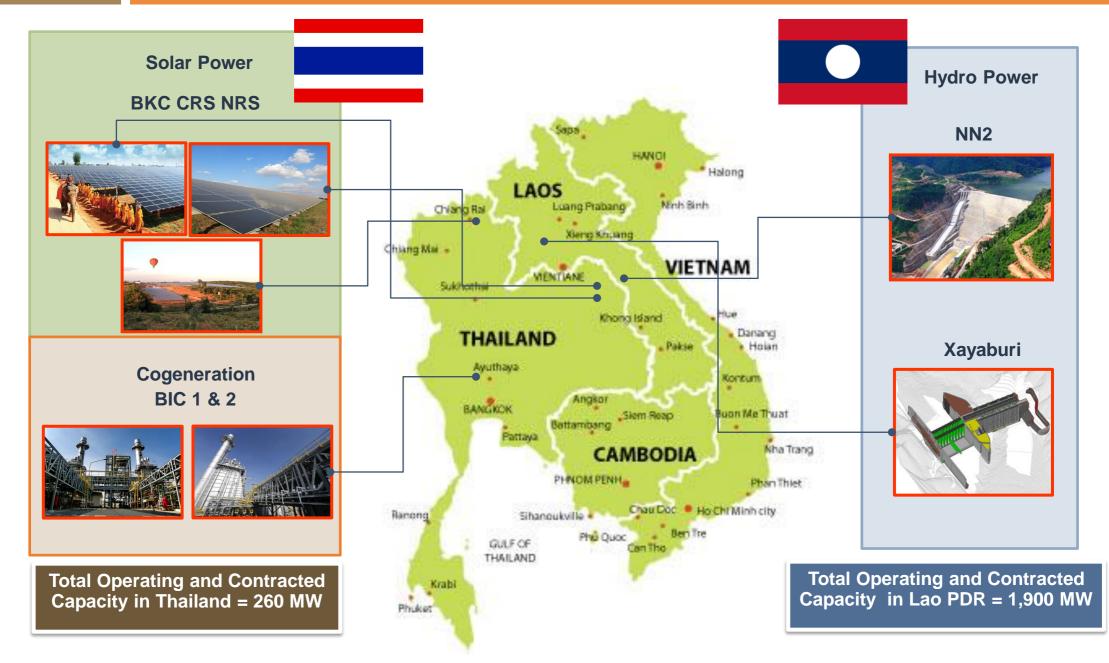
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	Nam Ngum2 (NN2)	Xayaburi (XPCL)	Bangpa-In Cogeneration 1 (BIC 1)	Bangpa-In Cogeneration 2 (BIC 2)	Bangkhenchai Solar (BKC)	Chiangrai Solar (CRS)	Nakorn Ratchasima Solar (NRS)
Technology	Hydro Power	Hydro Power	Cogeneration Power	Cogeneration Power	Solar Power	Solar Power	Solar Power
Location	Lao PDR	Lao PDR	Ayudthaya, Thailand	Ayudthaya, Thailand	Nakorn Ratchasima, Thailand	Chiangrai, Thailand	Nakorn Ratchasima, Thailand
Commercial Operation started	IOD: March 2011 COD: January 2013	October 2019 (Scheduled COD)	June 2013	June 2017 (Scheduled COD)	August 2012	January 2013	March 2012
Power Purchase Agreement	25 Years with EGAT <sup>1/</sup>	29 Years with EGAT <sup>1/</sup>	25 Years with EGAT <sup>1/</sup>	25 Years with EGAT <sup>1/</sup>	5+automatic every 5 years with PEA <sup>2/</sup>	5+automatic every 5 years with PEA <sup>2/</sup>	5+automatic every 5 years with PEA <sup>2/</sup>
Generation Capacity	615 MW	1,285 MW	117.5 MW Steam 19.6 Ton/hr.	120 MW Steam 20 Ton/hr.	8 MW	8 MW	6 MW
CKP's Shares	75% by SEAN <sup>3/</sup>	To Acquire (30-37.5%)	65%	65%	100%	30%	30%
Other Shareholders	25% EDL GEN	CK 30% Natee (PTT Group) 25% EDL 20.0% EGCO12.5% BECL 7.5% PT Sole 5.0%	GPSC (PTT Group) 25%, Other 10%	GPSC (PTT Group) 25%, Other 10%	-	Sonnedix Group 70%	Sonnedix Group 70%

Remark : 1/ EGAT = Electricity Generating Authority of Thailand 2/ PEA = Provincial Electricity Authority

3/ CKP owns 56% in SEAN, other shareholders are Ratchburi Electricity Generating Holding Plc. (RATCH) 33% and others 11%

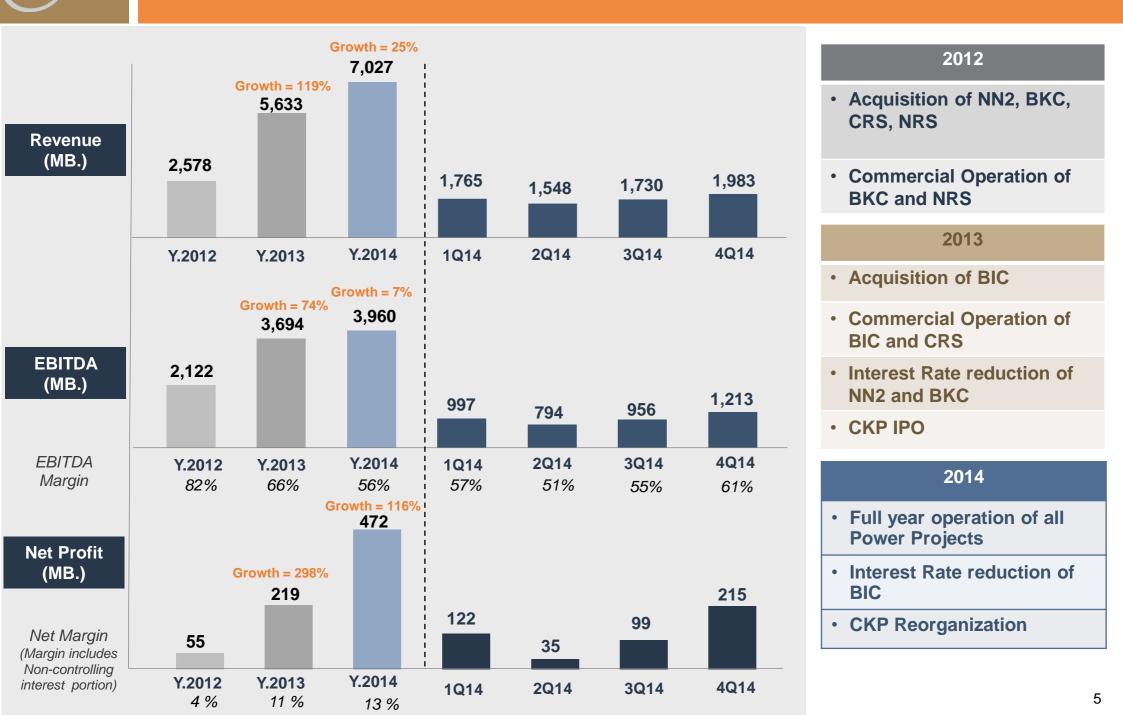


#### **Business Overview : Leading AEC Player First Thai Holding with Overseas Core Asset**



**Financial Performance : A Combination of Stability and Growth** 

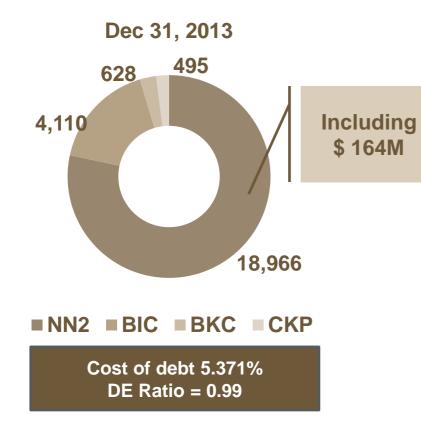
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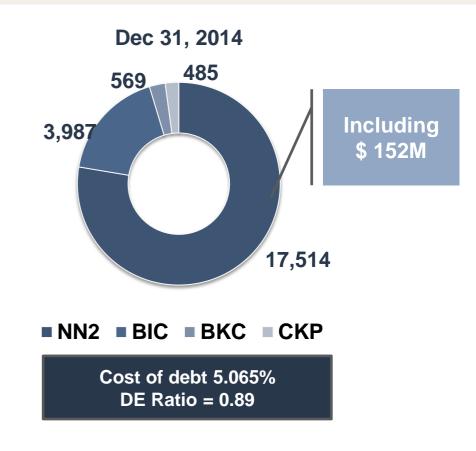




#### **Finance Cost Improvement**

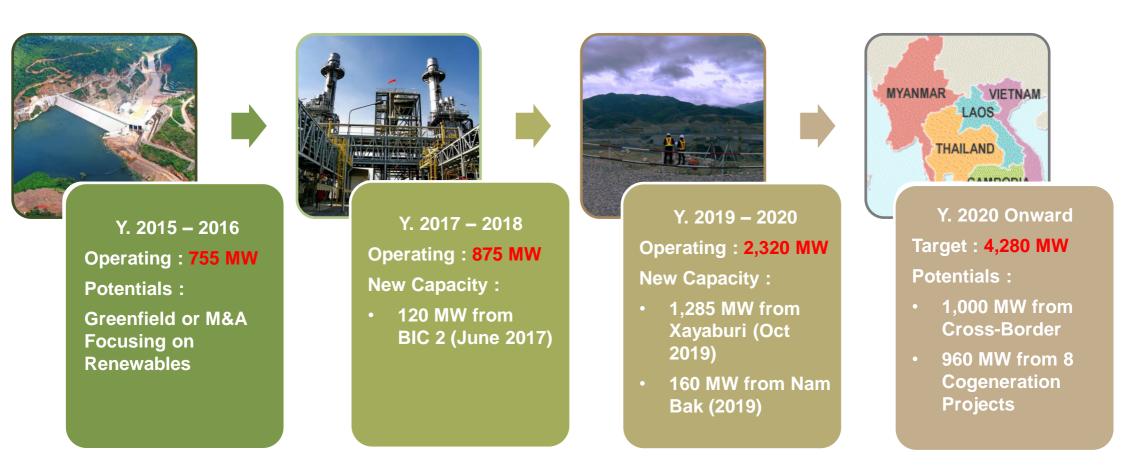
- Low gearing ratio at 0.89 times (after RO: 0.73 times)
- Finance Cost reduced by 9% due to loan repayment (Approx Baht 1.7 Billion) and interest rate reduction
- Natural hedge on USD loan which is matched with NN2's USD-denominated revenue
- BIC2 CFA signed in December 2014
- NN2 Refinance is in process







Solid Project Pipeline and Strong Growth Plan with 27% CAGR growth in Total MW Capacity during 2014 - 2020



#### **CKP Outlooks : Growth via Effective Execution of Project Development**

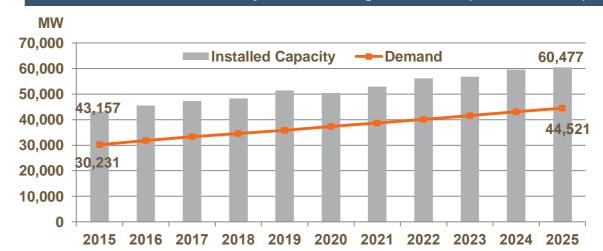
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	Project	Location	Capacity	SCOD	Progress	Remarks
Hydro Power	<ul> <li>Xayaburi</li> </ul>	Lao PDR	1,285 MW	Y.2019	Construction work more than 40 %	On schedule
	■ Nam Bak	Lao PDR	160 MW	Y.2019	Project Development Agreement	Preparing Power Purchase Agreement and Concession Agreement
	<ul> <li>New Cross-Border Project</li> </ul>	Cross- Border	Target 1,000 MW	Y.2020 onward	Preliminary Studies	High potential CKP strong position
Cogeneration	<ul> <li>Bangpa-in Cogeneration Project 2</li> <li>New 8 Cogeneration</li> </ul>	Thailand	120 MW	Y.2017	EPC Contract and CFA signed Q4/2014 Construction starts Q1/2015	Cost saving from common facilities and long-term shared O&M
	Power Plants	Thailand	120 x8 MW Total 960 MW	Y.2020 onward	2 MOUs signed with Industrial Estates	Awaiting the solicitation announcement
Renewable	<ul> <li>Solar and Wind Power</li> </ul>	Thailand		Y.2015 onward	Preparing Proposal for Identified locations Monitoring for M&A opportunities	Awaiting New Thailand's Power Development Plan (PDP)
	<ul> <li>Others</li> </ul>	Thailand		Y.2015 onward	Preliminary Studies	8



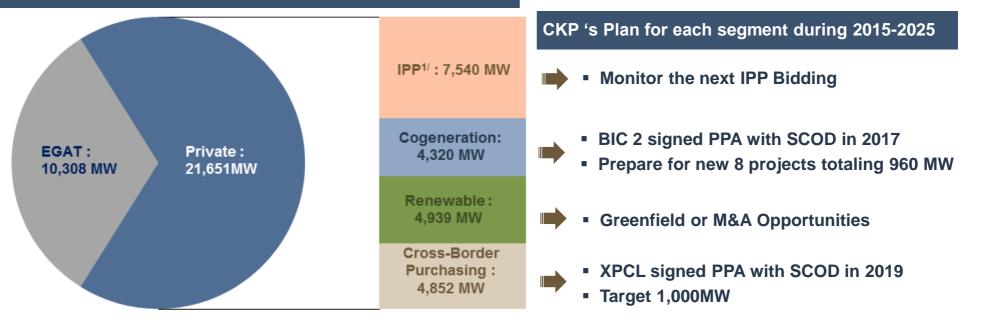
- Thailand's Installed Capacity will grow more than 40% in the next decade
- Power Development Plan (PDP) indicates the new additional capacity for each year
- Electricity Authority of Thailand (EGAT) is the major off-taker from Private Power Companies

Source: Thailand PDP 2010 Revision 3



#### Forecasted Thailand Electricity Demand during 2015 – 2025 (PDP 2010 Rev.3)

Additional Capacity during 2015-2025



Source: Thailand PDP 2010 Revision 3

1/ IPP = Independent Power Producer with over 100 MW contracted capacity





#### **GMS Peak Load Demand Profile (MW)**

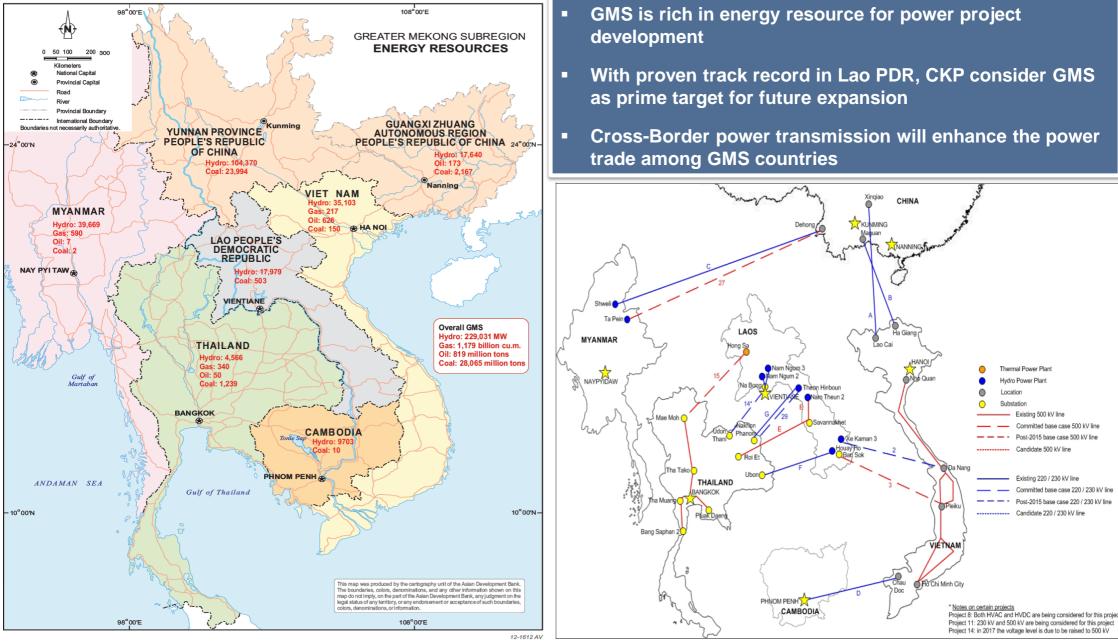


Source: Greater Mekong Subregion Power Trade and Interconnection, ADB 2009



#### **CKP Outlooks : GMS, The Region of Growth**



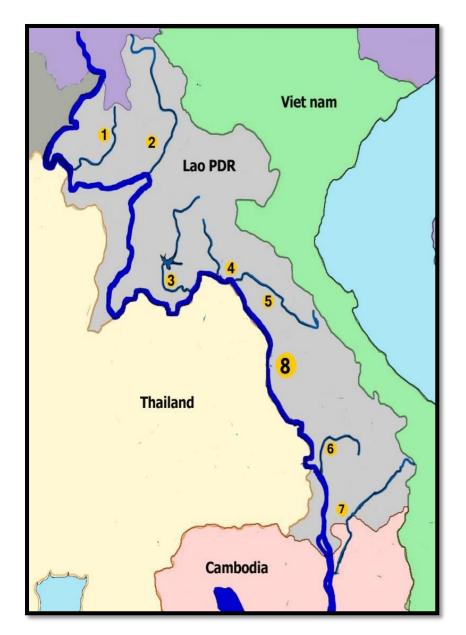


Source: Greater Mekong Subregion Power Trade and Interconnection, ADB 2009



#### **CKP Outlooks : Potential of the Lao PDR**



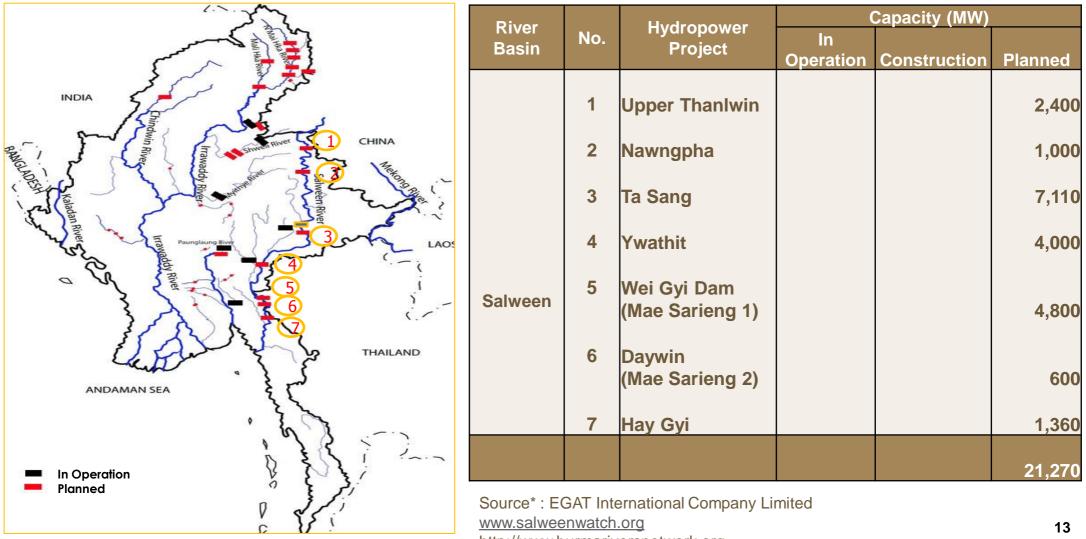


	Hydropower	Capacity (MW)			
River basin	Project	In Operation	Construction	Planned	
1.Nam Tha	Nam Tha 1			168	
2.Nam Ou	Nam Ou 2,5,7		540		
	Nam Ou 1,3,4,7			616	
3.Nam Ngum	Nam Ngum 1	155			
_	Nam Ngum 2	615			
	Nam Ngum 3,4			511	
	Nam Ngum 5	120			
	Nam Lik	100			
	Nam Mung 3	40			
	Nam Leuk	60			
4. Nam Ngiep	Nam Ngiep 1			278	
	Nam Ngiep 2		180		
5.Nam Theun	Nam Theun 1			523	
	Nam Theun 2	1,075			
	Theun Hinboun	440			
	Nam Hai			800	
6.Xedon	Xexet 1,2	121			
7.Xekong	Xekong 3	105			
	Xekong 4,5			550	
	Xepian-			319	
	Xenamnoy			010	
	Houay Ho	155			
	Xekaman 1,3		540		
	Xekaman 2,4			850	
8. Mekong	Xayaburi		1,285		
	Others (8)			8,769	
	Total	2,986	2,545	13,384	

12



- Over 40,000 MW Hydro Power Potential identified by ADB
- More than 20,000 MW Hydro Power Potential in Salween River Alone
- Strength in Natural Gas Supply





#### 2015 Highlights

- 2014 Total Revenue grow 25 %, Net Profit grow 116 %
- 2015 to improve on electricity sales and financing cost to boost annual performance
- Xayaburi Acquisition to boost MW capacity by 3 folds and total sales 3.6 folds
- First Dividend (to be approved by AGM)
- RO & Warrants for Stronger Company





## Acquisition of Xayaburi Hydro Power Project

#### Xayaburi Hydro Power Project

Technology	Run-of- River Barrage			
Location	Xayaburi, Lao PDR			
Capacity	1,285 MW 7 x 175 MW via 500 kV to EGAT 1 x 60 MW via 115 kV to EDL			
PPA <sup>1/</sup>	1,220 MW with EGAT for 29 Years 60 MW with EDL for 29 Years			
SCOD <sup>2/</sup>	October 2019			
Project Cost	115,000 MB			
D/E Ratio	3:1			
Annual Revenue	Approx. 15,000 MB			
Partners	CK Natee Synergy (PTT Group) EDL Lao PDR EGCO BECL PT Sole	30.0% 25.0% 20.0% 12.5% 7.5% 5.0%		





The Board of Directors Meeting No. 1/2015, held on January 21, 2015 passed the following resolution

- Acquisition of Shares of Xayaburi Power Company Limited (XPCL)
- Change in Par Value
- Capital Increase by issuing Newly Issued Shares (Right Offering ) and Warrants (CKP-W1)

	Prior to the change of par value	After the change of the par value
Paid up capital (Million Baht)	5,500	5,500
Par Value (Baht)	5.00	1.00
Number of shares (Million Shares)	1,100	5,500

	Right C	Offering	
No. of Shares	RO Ratio	RO Price	Time
1,870,000,000 Shares	1 existing share : 0.34 newly issued share	3.0 Baht / Share (New Par)	Tentative Record Date April 27,2015

CKP – W1					
No. of Units	Offering	Price per Unit	Term of Warrant	Exercise Ratio	Exercise Price
1,870,000,000 Units	CKP-W1 will be allocated to RO subscriber	Offer at no cost	Not exceed 5 years from issuance	1 unit of Warrant for 1 Share	6 Baht per share

16



	Use of Fund			Source of Fund		
Use of Fund	Amount	Period	Source of Fund	Amount	Period	
XPCL Share Acquisition	4,344 MB	May 2015	Right Offering (RO)	5,610 MB	May 2015	
XPCL Equity Injection	5,512 MB	June 2015 – October 2019	CKP-W1	11,220 MB	Q4/2015 – Q4/2020	





## Xayaburi Hydro Power Plant : Progress as of January 20,2015











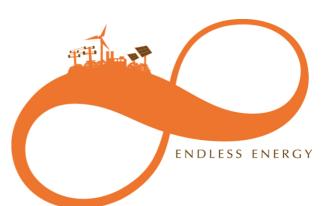
### Key Takeaways

CK Power is the flagship power development company of CK Group:

- Comprehensive Capability & Synergy Power
- Diversified portfolio
- AEC Player
- Stable stream of income
- Solid project pipeline
- High growth company









# Appendix

## 2014 Performance- Nam Ngum 2



	2014					
	Month	Decla	ration (MV	/h)	Revenue	Reservoir Level
		PE*	SE**	EE***	(MB)	(m.asl)
	JAN	185,923			330.6	370.6
	FEB	174,122			308.0	368.2
	MAR	188,326			376.3	358.9
	APR	188,343			331.6	350.6
	MAY	159,797			283.3	343.9
	JUN	105,562			186.3	343.9
	JUL	161,646			283.4	351.8
	AUG	150,000	6,842		271.4	367.4
	SEP	208,483		47,288	410.0	371.1
	ост	189,006		40,468	370.2	373.8
	NOV	189,702			336.5	373.8
	DEC	215,000			384.5	373.7
	Total	2,115,909	6,842	87,756	3,863.0	
inergy A	ccount used	102,091	8,770	-	104.2	
Tota	l Energy Sold	2,218,000	15,612	87,756	3,976.5	

- Delay in rainfall in 2014 shifted revenue peak to Q4 instead of Q3
- Primary Energy (PE) Annual Target 2,218,000 MWh achieved by using 102,091 MWh of PE account
- Secondary Energy (SE) Annual Target of 92,000 MWh short by 76,388 MWh. The shortfall will be carried forward to next year, meaning 2015 SE quota would be up to 168,388 MWh instead of 92,000 MWh, equivalent to additional sales of approx. 96 MB
- Outstanding PE Account at the end of 2014 = 94,120 MWh

Energy Account Balance	PE	SE
Available Energy Account for 2014	196,211	8,770
Energy Account used	(102,091)	(8,770)
Available Energy Account for 2015	94,120	-

ENDLESS ENERGY

**Below** 

Annual

Target

Above

Annual

Target

Excess

Energy



Stable revenue stream from three mechanisms: Annual Target, Take-or-Pay basis, and Energy Account, with upside from Excess Energy

Take-or-Pay Basis

declared amount

Energy Account

2-step revenue

No commitment

recognized based on

dispatched amount

recognition

Revenue is

recognized based on

Revenue is

Type of Energy	Tariff (THB/kWh)	Annual Target (GWh)	Period
Primary Energy (PE)	1.757*	2,218	All year
Secondary Energy (SE)	1.255	92	Aug- Oct
Excess Energy (EE)	1.062	N/A	EE month

PE Tariff comprises 0.02475 USD/kWh and 0.965 THB/kWh or approx. 1.757 THB/kWh at exchange rate of 32 THB/USD

	Revenue	Payment
PE	PE Tariff	PE Tariff
SE	SE Tariff	SE Tariff

Special Case:

If EGAT requests to dispatch more electricity than the declared amount, revenue recognition is based on actual dispatch

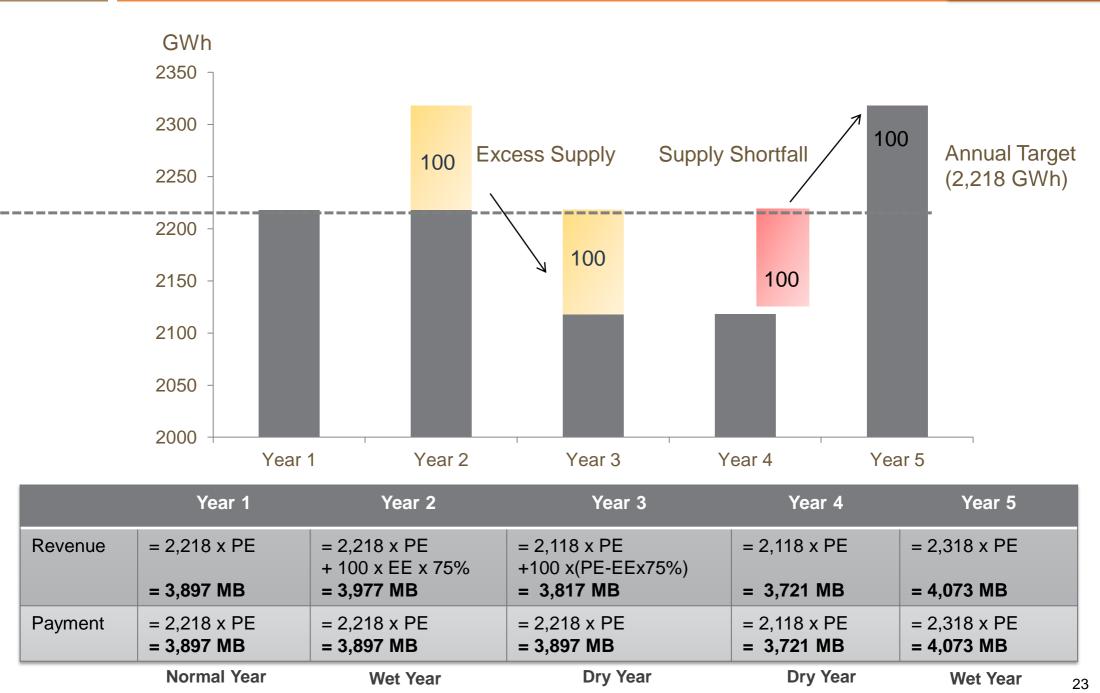
	Account Dec	claration	Account Use		
	Revenue	Payment	Revenue	Payment	
PE	75% EE Tariff	None	PE Tariff – 75% EE Tariff	PE Tariff	
SE	75% EE Tariff	None	SE Tariff – 75% EE Tariff	SE Tariff	

At the end of 10-year period, any outstanding accounts will be settled as EE

	Revenue	Payment
EE	75% EE Tariff	EE Tariff

- While NN2 has to declare PE and SE a month in advance EE can be sold with short notice by declaring "EE Month"
- At the end of 10-year period, NN2 has to pay back 25% of all EE sold to EGAT





# 2014 Performance– Bangpa-In Cogeneration 1



Electricity Sold (MWh)	PPA	Q1/2014	Q2/2014	Q3/2014	Q4/2014	Y.2014
Revenue (MB)	(MW)					
EGAT - Electricity	90.0	155,145	159,011	165,915	159,525	639,596
EGAT – Revenue		571	575	589	574	2,309
APCB – Electricity	9.0	15,319	14,224	15,651	15,901	61,095
APCB – Revenue		53	50	55	56	214
Nippon Super Precision – Electricity	3.5	5,414	4,500	5,111	4,806	19,831
Nippon Super Precision – Revenue		19	17	19	18	73
MMC Tools (Thailand) – Electricity	3.0	3,727	4,656	4,636	4,246	17,265
MMC Tools (Thailand) – Revenue		13	16	17	19	65
Takei Plastic (Thailand) – Electricity	1.5	1,416	1,711	1,717	1,545	6,389
Takei Plastic (Thailand) – Revenue		5	6	6	8	26
OTEC (Thailand) <sup>1/</sup> - Electricity	1.0	-	-	250	1,190	1,440
OTEC (Thailand) – Revenue		-	-	1	5	6
Star Micro (Thailand) <sup>2/</sup> - Electricity	4.5	-	-	190	7,995	8,185
Star Micro (Thailand) – Revenue		-	-	1	29	29
Q-CON – Steam Produced (Ton)	19.6/hr.	26,501	21,299	24,459	22,070	94,329
Q-CON – Revenue		22	19	21	19	80
TOTAL Revenue – BIC		684	683	709	728	2,804





Revenue (MB)	PPA (MW)	Q1	Q2	Q3	Q4	Year
2013 Revenue	8.0	42	43	37	39	161
2014 Revenue	8.0	44	41	36	41	162

